

Harford Community College
Associate of Science Degree in Business Administration
&
 University of Baltimore
Bachelor of Science in Real Estate and Economic Development

APPENDIX I: BUSINESS ADMINISTRATION COURSE ARTICULATIONS

The following pages indicate the course-to-course equivalency, as agreed upon within the articulation agreements.

Course-to-course articulation (including General Education)

HCC Course	Credits	UB Equivalent	Harford Requirements	UB Requirements
ECON101	3	ECON300	Satisfies Behavioral/Social Science General Education	
ECON102	3	Lower Level Elective		
CMST101 or CMST 106	3	CMST300		
BA101	3	Lower Level Elective		
BA212	1	Lower Level Elective		
BA205 or BA246	3	BULA151		
ACCT101	3	ACCT101		
ACCT102	3	ACCT102		
MATH101 or Math111 or Math 109	3-4	MATH107	Satisfies Math General Education	
MATH216	4	APST287		
PSY101	3	Lower Level Elective	Satisfies Behavioral/Social Science General Education	
CIS102 or BA210	3	Lower Level Elective		
ENG101	3	Lower Level Elective	Satisfies English Composition General Education	
ENG109 or Eng 102 or Eng 216	3	Lower Level Elective		
Bio/Phys Elective	7-8	Lower Level Elective	Satisfies Biological/Physical Science General Education	
Arts/Humanities** Elective	3	Lower Level Elective	Satisfies the Arts and Humanities General Education	A PHL course satisfies the UB Graduation Requirement
Arts/Humanities** Elective	3	Lower Level Elective	Satisfies the Arts and Humanities General Education	A Literature course satisfies the UB Graduation Requirement
General Electives	9	MGMT300	Suggested: BA108; BA 109; one 3-credit Diversity course	Students who complete BA108 and BA109 will receive credit for UB's MGMT300.
Physical Education Elective	1	Lower Level Elective		
Physical Education Fitness Elective	1	Lower Level Elective		
TOTAL	65-66*		*A maximum of 63 credits will transfer to UB.	

**HCC Associate degree students must complete one 3-credit Diversity course. It is recommended that students select a course that also meets the Diversity requirement. For more information, please refer to the HCC Catalog.

APPENDIX II: UPPER DIVISION REQUIREMENTS

All transfer students will be required to take a minimum of 57 credits of upper division coursework at UB.

Completion of the Real Estate and Economic Development degree program at UB requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
Upper Division General Education Core Requirements (6 Credits)			
IDIS300	Ideas in Writing	3	
IDIS302	Ethical Issues in Business and Society	3	
Business Core Requirements (36 Credits)			
FIN312	Real Estate: Principles and Transactions	3	
FIN331	Financial Management	3	
FIN332	Financial Modeling & Communications	3	
FIN470	Real Estate: Investments	3	
FIN471	Real Estate: Finance	3	
OPRE330	Statistical Data Analysis	3	
MGMT300	Human Resource Management	3	Students who complete BA108 and BA109 will receive credit for UB's MGMT300.
ECON312	Public Economics and Land Use Policy	3	
ENTR300	Principles of Entrepreneurship	3	
BULA312	Real Estate: Law	3	
MKTG301	Marketing Management	3	
MKTG470	Real Estate: Market Analysis	3	
INSS300	Management Information Systems	3	
Free Electives (15 credits)			
	General Elective	15	
Total to be taken at UB:		57	

**Harford Community College/University of Baltimore Articulated Program
Associate of Science in Degree in Business Administration**

Thank you for your interest in the articulated academic plan for the A.S. in Business Administration. Successful completion of this program will ensure a smooth transition to the University of Baltimore, and ultimately, to a **Bachelor of Science in Real Estate and Economic Development**.

Courses to take at Harford CC:		
Course	Credit	Completed
ECON101	3	
ECON102	3	
SPCH101 or CMST 106	3	
BA101	3	
BA212	1	
BA205 or BA246	3	
ACCT101	3	
ACCT102	3	
MATH101 or Math111 or Math 109	3	
MATH216	4	
PSY101	3	
CIS102 or BA210	3	
ENG101	3	
ENG109 or Eng 102 or Eng 216	3	
Bio/Phys Elective	7-8	
Arts/Humanities** Elective	3	
Arts/Humanities** Elective	3	
General Electives	9	
Physical Education Elective	1	
Physical Education Fitness Elective	1	
TOTAL:		
***A maximum of 60-63 credits will be accepted towards the degree program at the University of Baltimore. For additional information, please contact an Academic Advisor at the University.		

APPLYING TO UB

Application Deadlines:

Fall Semester: August 1

Spring Semester: December 1

Summer Semester: May 1

Completed applications can also be considered after these dates if you meet admission standards and space is available.

To be admitted, you will need to have the following Grade Point Average (GPA) requirements:

With 56 or more credits, a 2.0 GPA

With 42 to 55 credits, a 2.3 GPA

With 24 to 41 credits, a 2.5 GPA

Application fees:

\$30 Online

\$45 Paper

\$60 After Deadline

For more information:

Call the Admissions office at 1-877-ApplyUB or via email at admissions@ubalt.edu

Or visit us online at www.ubalt.edu