

APPENDIX I-A: COURSE ARTICULATIONS
Harford Community College- General Studies A.A. Degree
Morgan State University -Business Administration, Accounting, Marketing, Information
Science and Systems, Finance, and Human Resource Management.

(MSU Catalog 2006-2009; HCC Catalog 2007-2008)

The following pages indicate the course-to-course equivalency, including General Education, as agreed within the articulation agreements.

HCC Course	Credits	MSU Equivalent	HCC Notes	MSU Notes
CMST 101	3	SPCH 101		Satisfies the Speech Proficiency
ENG 101	3	ENGL 101	Satisfies English Composition Gen Ed	
ENG 102	3	ENGL 102		
HLTH 101	3	HEED 100		
HIST 101 OR 103	3	HIST 101 OR 105	Satisfies History Elective	101 precedes 102 & 103 precedes 104
HIST 102 OR 104	3	HIST 102 OR 106	Satisfies Behavioral/Soc. Sci. Elective	102 must follow 101& 104 must follow 103
ECON 101	3	ECON 211	Satisfies Behavioral/Social Science Gen Ed	Major requirement & can't be used as a Gen Ed
ENG 208, ENG 233, MUS 216, or RELG 210	3	HUMA 301, ENGL 340, MUSC 391, or RELG 305	Satisfies Diversity Elective	Satisfies Humanities Elective
Arts/Humanities Elective	3	HUMA XXX	Satisfies the Arts & Humanities Gen Ed	ENG 207 is recommended
PHIL 200	3	PHIL 109	Satisfies the Arts & Humanities Gen Ed	
MATH 103 OR HIGHER	3	MATH 113	Satisfies Math Gen Ed	
BIO 100	4	BIOL 101	Satisfies Biological/Physical Science Gen Ed	
CHEM 111 OR PHYS 101 OR SCI105+106	4	CHEM 101 OR PHYS 101	Satisfies GS/GL	
PE XXX	1	PHEC XXX	Physical Education Elective	Any PE class will suffice
PE XXX (Fitness)	1	PHEC XXX	Physical Education Fitness Elective	Free Elective
BA 101	3	BUAD 200		Free Elective
CIS 102	3	INSS 141	Satisfies General Education Elective	Satisfies Degree Requirements
ACCT 101	3	ACCT 201	General Elective	
BA 109	3	BUAD 202	General Elective	
ACCT 102	3	ACCT 202	General Elective	
MATH 111	3	MATH 118	General Elective	
ECON 102	3	ECON 212	General Elective	
TOTAL	64			

**HCC students must appeal for an exception to the discipline concentration for this degree. Please consult with an HCC Academic Advisor.*

APPENDIX II-B: UPPER DIVISION REQUIREMENTS (Catalog 2006-2009)
Marketing

All transfer students will be required to take a minimum of 30 credits of upper division coursework at MSU. A total of 121 credits are required for the degree.

Completion of the Business degree program, in Marketing, at MSU requires students to successfully complete the following course work:

Course Number	Course Title	Credit Hours	Explanation
Upper Division General Education Core Requirements (# Credits)			
HIST 350	INTRO TO BLACK DIASPORA	3	
Business Core Requirements (# Credits)			
MATH 201	CALCULUS	3	
INSS 220	ANALYTICAL DECISIONS	3	
ENGL 357	BUSINESS COMMUNICATION	3	
MGMT324	ORG BEHAVIOR	3	
FIN 343	MANAGERIAL FINANCE	3	
BUAD 327	FUN OF INT'L BUSINESS	3	
MKTG 331	PRINCIPLES OF MARKETING	3	
MKTG 335	CONSUMER BEHAVIOR	3	
BUAD 326	BUSINESS, ETHICS & SOCIETY	3	
MKTG 338	PROF SELLING	3	
INSS 360	MGMT INFO SYSTEMS	3	
MGMT 328	PRODUCTION & OM	3	
MKTG 340	GLOBAL MKTG	3	
MKTG 420	MKTG RESEARCH SYST	3	
BUAD 381	LEGAL & ETHICAL ENV	3	
BUAD 499	BUSINESS POLICY	3	
MKTG 495	STRATEGIC MKTG	3	
Electives (# Credits)			
MGMT XXX	MARKETING ELECTIVE	3	
MGMT XXX	MARKETING ELECTIVE	3	
Total credits to be taken at MSU		60	