



STUDENT NAME _____ DATE _____

Business Management: Retail Management Track A.A.S. at Harford to B.S. IN MARKETING AT UMUC

This worksheet is designed to help you plan and track your progress toward your degrees. For full course descriptions, please refer to the current undergraduate *Catalog*.

Courses taken at Harford Community College

Changes in recommended courses may affect other elements of the degree plan. Lower level equivalents of UMUC upper level courses fulfill content requirements but not upper-level minimum credit requirements

UMUC
Equivalent
Course

GENERAL EDUCATION REQUIREMENTS (GER) (25 credits)		
Speech/writing GER	CMST 101, 105, or 106 (3)	
First social and behavioral sciences GER	ECON 102 Microeconomics (3) <i>Related requirement for major</i>	ECON 203
WRTG 101 Writing GER	ENG 101 English Composition (3)	WRTG 101
First arts and humanities GER	PHIL 221 Business Ethics (3) <i>Arts and humanities GER. Related requirement for major</i>	BMGT 496
Biological and physical science with lab GER	Bio./Phys. Lab Science elective (4)	
Mathematics GER	MATH 101 or MATH 111 (3) <i>Recommended math GER</i>	MATH 107 or MATH 106
Second social and behavioral sciences GER	PSY 105 Human Relations (3)	
Second arts and humanities GER	ART 201, ART 202, HIST 101, HIST 102, HIST 103, HIST 104, HIST 202, HIST 207, HIST 208, or HIST 211 (3) <i>Recommended General Education elective to meet UMUC historic requirement and meet Harford diversity requirement</i>	
INTERDISCIPLINARY AND EMERGING ISSUES GERs (5 credits)		
BA 210 Business Computer Applications (3)		
Physical Education Fitness elective (1) and Physical Education elective (1)		
BUSINESS MANAGEMENT RELATED COURSES (34 credits)		
ACCT 101 Accounting Principles I (3)		ACCT 220
BA 101 Introduction to Business (3)		BMGT 110
◆ BA 109 Principles of Management (3) <i>Recommended choice. Required for major</i>		◆ BMGT 364
BA 212 Internet Research (1)		
ENG 216 Business Communications (3)		
◆ BA 104 Advertising and Sales Promotion (3) <i>Supplemental course for major</i>		◆ MRKT 456
BA 105 Professional Selling (3)		
BA 106 Principles of Retailing (3)		BMGT 353
◆ BA 203 Principles of Marketing (3) <i>Required for major</i>		◆ MRKT 310
BA 225 Project Management (3)		BMGT 487
BA 273 Cooperative Education (3)		
◆ ACCT 102 Accounting Principles II (3) <i>Recommended career-based elective. Required for major</i>		◆ ACCT 221
Credits transferred: 64 credits		

SEQUENCE at UMUC

*Courses are listed in the order in which students should take them.
Changes in courses and order may affect other elements of the degree plan.*

NOTES

ADDITIONAL REQUIRED GENERAL EDUCATION COURSES FOR DEGREE (6 credits)		
Biological and physical sciences GER	BIOL 301 or NSCI 362 (3) <i>Or other 3-credit upper-level biological/physical science GER course</i>	UL
English Writing GER	WRTG 390 (3) <i>Or other upper-level writing GER course</i>	UL
EMERGING ISSUES (7 credits) <i>If requirement is completed in degree at community college, these credits may be used for electives</i>		
LIBS 150 (1) <i>Required GER course</i>		
IFSM 201 or CMST 303 (3) <i>First computing GER course</i>		
IFSM 300 (3) <i>Or ACCT 326 for second computing GER (but note prerequisite of ACCT 221)</i>		UL
ADDITIONAL REQUIRED COURSES FOR MAJOR AND DEGREE (27 credits)		
ECON 201 (3) <i>Related requirement for major</i>		
◆ STAT 230 (3) <i>Or STAT 200. Required for major</i>		
WRTG 394 or WRTG 394X (3) <i>Or other upper-level advanced writing GER course</i>		UL
◆ BMGT 380 (3) <i>Required for major</i>		UL
◆ MRKT 354 or MRKT 395 (3) <i>Or other supplemental course for major (any MRKT)</i>		UL
◆ MRKT 410 (3) <i>Required for major</i>		UL
◆ BMGT 496 (3) <i>Required for major</i>		UL
◆ MRKT 454 (3) <i>Required for major</i>		UL
◆ MRKT 412 (3) <i>Required for major</i>		UL
CAPSTONE COURSE FOR MAJOR (3 credits) <i>To be taken after all other courses for the major</i>		
◆ MRKT 495 (3) <i>Required for major</i>		UL
ADDITIONAL ELECTIVES (13 credits)		
Choose any courses to meet 120 credits for degree. Note minimum requirements for upper-level coursework. Complete in last 60 credits along with major and minor courses.		UL
		UL
		UL
		UL
TOTAL: 120 CREDITS		
CHECKLIST FOR FULFILLMENT OF DEGREE REQUIREMENTS See catalog for overview of all requirements.		
<input type="checkbox"/> 30 credits at UMUC, including at least half of the major and minor and 15 upper level credits. <input type="checkbox"/> 45 upper-level credits, including half the credit for the major and the minor. <input type="checkbox"/> All required courses <u>and</u> minimum number of credits for major and minor. <input type="checkbox"/> Prerequisites for major and minor courses, if needed.	<input type="checkbox"/> All General Education Requirements. <input type="checkbox"/> Grade of C or better in all courses for the major and minor. <input type="checkbox"/> Overall GPA of at least 2.0. <input type="checkbox"/> At least half the credit for the major earned through graded coursework. <input type="checkbox"/> Total 120 credits.	
NOTES:		